



# children's flight of hope

WE FLY FOR THEIR LIVES

## About Children's Flight of Hope

### Our Mission

Children's Flight of Hope provides air transportation for children in need of specialized medical care.

### Our Approach

CFOH is the only public benefit aviation organization in the United States that offers both commercial and private flight options, thereby meeting each child's specific travel needs while stewarding our donor's funds most effectively. We work in the best interests of the child to maximize their chance of improved health by providing an often-overlooked component of a child's treatment plan: the ability to get there.

In 2016, a partnership with American Airlines helped to expand commercial air transportation support globally, bringing children to specialized care in the U.S. from all over the world. For children in the United States who are unable to fly commercially, CFOH provides private flight options through FAA regulated and ARG/US certified charter operators and brokers, or on corporately donated aircraft.

### Our Commitment

We view our mission not just as transportation but as part of a child's treatment plan. And, in most cases, a treatment plan means more than just one visit or hospital stay. Many of our clients require multiple chemotherapy sessions, surgeries that involve pre- and post-operative work-ups, or drugs that must be administered at a specific facility over several visits. Therefore, once a family is accepted into our program, CFOH fully commits to the child. This means that we will provide air transportation for the child and a parent or guardian for the duration of their necessary treatment as long as our budget allows. On average, each "CFOH kid" requires four missions.

### Our Clients

Based in North Carolina (USA), CFOH provides air travel at no cost to children under the age of eighteen (traveling with a parent or guardian). CFOH does not discriminate on the basis of race, gender, or medical diagnosis. Each family we assist demonstrates both medical and financial need. To qualify medically, our team works directly with the child's physician to confirm that the treatment to which they are traveling will save, prolong, or dramatically improve the quality of the child's life. To qualify financially, the family must demonstrate, through a third party, that the cost of transportation will impose a significant financial hardship or not be possible at all without assistance.

### Our Impact

Air travel, independently, cannot save or prolong a child's life. Nor can a flight give a child the ability to see or walk. These outcomes require medical treatment. However, without the ability to reach these treatments, the children served by CFOH would have to delay or forego this level of care altogether, potentially resulting in catastrophic results. So far in 2019, CFOH has provided approx. 1200 flights for more than 400 children and families from across the world.



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## Corporate Flight Donation Program

As we mentioned, Children's Flight of Hope (CFOH) is the only humanitarian flight organization that provides both private and commercial travel options for children requiring specialized medical care. In doing so, CFOH is nimble and efficient, and can address each child's unique, and oftentimes complicated, medical situation. The treatments, therapies, and surgeries endured by these children will dramatically improve these children's lives. The only issue is in their ability to get there, which is where CFOH makes our impact.

When CFOH connects with a new corporate partner willing to donate a flight, the benefits are two-fold. Your donation gives us the opportunity to directly benefit a child who desperately needs this flight and we are able to reallocate those funds earmarked for the flight to support other children in need.

Donating flights is an excellent way to utilize your aircraft and engage your pilots to benefit children in need. It is such a unique opportunity to bring together the assets you have to support families in the community we share. Thank you for your willingness to consider this proposal.

### Our Commitment to You

#### *Tax Implications*

Children's Flight of Hope supports any and all company efforts to obtain tax benefits and/or mitigate liabilities. CFOH staff continues to explore and monitor regulatory and tax considerations for charitable flight donations. Please engage your tax attorneys as needed and/or connect with our staff directly to discuss options.

#### *Passenger Qualifications*

Each family is qualified medically and financially prior to acceptance into our program. All of the children we serve are considered medically stable as determined by their physician. Some children require oxygen in flight, utilize wheelchairs, and transport medications to and from treatments. All of these issues are communicated and approved by the company and aircraft operator days prior to accepting the flight request. No child requiring medical care in transit is permitted on any CFOH-provided flight. Children requiring advanced medical support are referred to our air ambulance resource.

#### *Thorough Planning & Communication*

Much time is spent communicating specific travel information and expectations to the family prior to departure. Ground transportation is assured on both ends of the flight, and weights and baggage information are obtained for flight planning purposes. At the discretion of the pilots, CFOH will negotiate fuel discounts and fee waivers at FBOs. Once logistics are arranged, a comprehensive "Mission Delivery Form" is sent to the pilots for examination, feedback and approval.

#### *Ease of Involvement*

The CFOH Corporate Flight Donation Program works within your company's established travel schedule. It is most efficient for CFOH to be notified weekly, monthly or quarterly of the corporate flight schedule. This information is shared with no one. Once a client need is determined and matched with an open date, a CFOH mission delivery specialist connect with the company's point of contact to obtain appropriate permissions and confirm travel logistics.

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## *Risk Mitigation*

Children's Flight of Hope prides itself on operating as safely and efficiently as possible. Comprehensive waivers, holding harmless CFOH and any/all aircraft owners and operators, are signed by each passenger including any staff or volunteer Family Flight Liaison. Additionally, CFOH will make every effort to provide a trained CFOH Family Flight Liaison to accompany the family on the flight. This person does not provide medical support but acts as the center point of communication and troubleshooting throughout the travel day.

Days prior to departure, a detailed description is provided of any medical equipment being used or stowed on board the aircraft. As this is considered a humanitarian flight, CFOH works to obtain fuel discounts and landing/airport fee waivers at each FBO. Additionally, pilots may use the Compassion (CMF) Call Sign when filing flight plans and during flight. It will simply be noted as Compassion + Tail #.

Our clients are covered for liability by your already-existing insurance policy. CFOH asks to keep a copy of the company's certificate of insurance with information regarding general liability limits and per passenger coverage. CFOH also holds general liability insurance of up to \$3 million as well as a non-owned aircraft insurance policy of up to \$10 million. Companies are asked to add CFOH as an additional insured on its corporate insurance certificate.

## *Gratitude & Recognition*

Photos of the family during the flight provided and a framed letter of gratitude from Children's Flight of Hope and CFOH graciously provides tax appropriate receipt letters for any donated flight. If the company so wishes, CFOH is happy to write and submit press releases and make media contacts to promote the corporate donation. However, CFOH understands and respects the privacy of any company who wishes to remain anonymous. Blog posts and logo placement are included on CFOH website and social media mentions are placed as deemed appropriate by a corporate donor. All flight donors are permitted to use the CFOH logo and website link in their internal and external promotional materials.

## *Next Steps*

If your company is interested in getting involved in this highly impactful program, please contact Stephanie Thompson, Program Manager, at [stephanie@cfoh.org](mailto:stephanie@cfoh.org) to further discuss opportunities available.

Thank you for your consideration of this generous donation. We look forward to working with you!