



2022 Annual Report

#### Dear Friends of Children's Flight of Hope,

As one year ends and another begins, many of us take time to reflect and look forward. Creating the Children's Flight of Hope annual report is our opportunity to share that experience with you. In the pages ahead, we celebrate all YOU made happen in 2022. As we continue on an exciting path of growth, our impact journey is endless thanks to the generosity of many.

We have much to be proud of. We wrote an expanded impact story of changing and saving lives in 2022. We provided 1,310 client flights (and the same for a companion) and experienced unprecedented growth in the second half this year, all while ticket prices continued to rise. The facts and figures are important parts of the story, but they are not the whole story. Hope and healing are always at the center of our story.

We know the need is endless, and we are not slowing down. We are committed to increasing awareness and service to more families as we ensure distance and the cost of travel are not barriers to care. We hope you will continue to walk with us as we ease the medical, emotional, and financial burden on children and their families.

With gratitude,

Jennifer Wade Board Chair Pat Nelli

President & CEO

Children's Flight of Hope provides flights to specialized medical care for children in need.



Scan to watch and learn more about our mission:



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#### Heather Miller Manager of Events and Community **Engagement** heather@cfoh.org

#### Marisa Daly Mission Delivery Coordinator marisa@cfoh.org

#### Carly Rosenkampff Mission Delivery Coordinator carly@cfoh.org

### **Mission Stats**

# Diagnosis by Missions

- Neuroblastoma
- Brain Tumor
- 3 Burn Injury
- Short Bowel Syndrome
- Retinoblastoma

### **Hospital by Missions**

- Memorial Sloan Kettering Cancer Center
- Boston Children's Hospital
- 3 Shriners Children's (all locations)
- 4 Children's Hospital of Philadelphia
- 5 UCSF Benioff Children's Hospital

325
missions to MSKCC

296 missions to Boston Children's Hospital

### HOME COUNTRY BY MISSIONS

- 1 United States
- 2 Honduras
- 3 Dominican Republic
- 4 Mexico
- 5 United Kingdom

#### **HOME STATE BY MISSIONS**

- 1 North Carolina
- 2 Texas
- 3 South Carolina
- 4 Missouri
- 5 Florida



#### **Number of 2022 Missions**

1 3 1 0

Domestic Flights 956 International 347 Private 7

### **2022 Top Domestic Fliers**



### Stories behind the stats



Ruth, age 10

16 missions with CFOH

Molly, age 11
30 missions with CFOH

Williams, age 11

26 missions with CFOH

All three children have Spina Bifida Charleston, SC to Boston, MA

Children's Flight of Hope is proud to fly Ruth, Molly, and Williams to Boston Children's Hospital for specialized treatment and surgeries. Though they are not biological siblings, they gained two brothers and two sisters when they joined their family in the US. Molly was adopted in 2014, followed by Williams and Ruth the following year.

## Hope is the finding strength to fight another day, thanks to the family that surrounds you.



- 66 When I think of hope, I think of my three adopted children. In China, they were considered "less than." The care they have received since moving to the US has been life-changing. My children would not be doing as well as they are today if it wasn't for CFOH. ??
  - -Brittan, Ruth, Molly, and Williams' mother



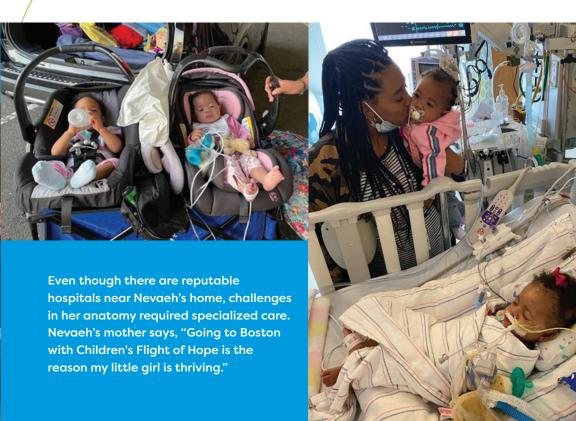


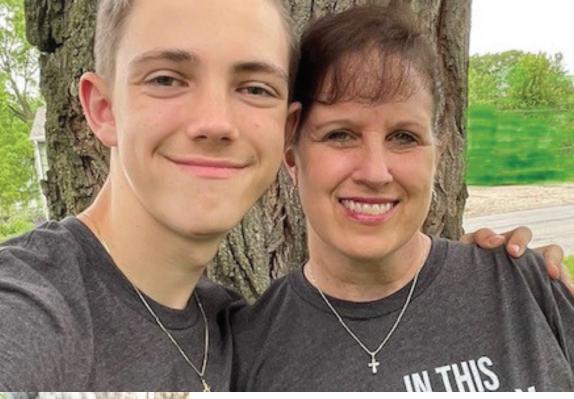
### Nevaeh, age 2

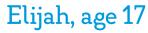
**Pulmonary Vein Stenosis** 15 missions with CFOH Durham, NC to Boston, MA

At just eight months old, Nevaeh had already spent six months in the hospital with Pulmonary Vein Stenosis, a rare and serious condition that blocks blood flow from the lungs to the heart. On her first trip to Boston Children's Hospital, she went into cardiac arrest. Her family, including her twin sister, were by her side and believe her recovery was only possible because they could be there with her.

## Hope is looking up and seeing yourself surrounded by love.







#### **Scoliosis**

Auburn Hills, MI to New York, NY

This vibrant 17-year-old, battling scoliosis and a connective tissue disorder, got the life-changing surgery he needed at NYU Children's Hospital. Thanks to his skilled medical team, all went well, and he could enjoy the holidays with his loved ones. Just as Elijah's shirt says, no one in our CFOH family fights alone.

# **Hope** is when you make it home for the holidays.

- Thank you Children's Flight of Hope for helping my son, Elijah and I, with transportation to his surgery. CFOH has been a true blessing and we will always be thankful for the peace of mind, during a time of such worry and uncertainty.
  - Patricia, Elijah's mother



### **International Mission Delivery**

Through a partnership with American Airlines, Children's Flight of Hope began our international mission delivery in 2016 and has expanded yearly to serve children across the globe. In 2022 we provided 347 international missions



**American Airlines** 

for 78 children, giving them access to specialized medical care that does not exist in their home country. Through our collaboration with American Airlines and Shriners Children's, CFOH impact was felt across 18 countries in five continents in 2022.

American Airlines support is key to our international mission delivery. Over the years they have brought hope and healing to children worldwide through their generously donated unrestricted miles at a valuation of almost four million dollars.

### Adelina, age 7

Severe Bilateral Clubfeet Tanzania to Galveston, TX

Clubfoot and hip deformities made it impossible for Adelina to move on her own, and limited her to sitting on the floor. After flying from her village in Tanzania to Texas for life-changing surgery, now she can run, jump, and play.



Healing is when you can run toward your bright future.

Adelina is the first child we have served from Tanzania. Her specialized surgery gave her life a completely new trajectory.

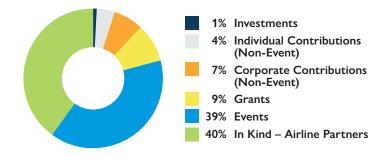
### **Financial Responsibility**

Children's Flight of Hope continues to maintain and build a strong financial foundation of diverse revenue streams, wise investing, and exceptional attention to allocating funds. While the beginning of 2022 continued to show a slow recovery with the airline industry and hesitation of families to travel, the second half of the year proved to include a strong rebound and unprecedented growth.

We provided 1,310 client flights in 2022 – and that same number for a companion – all while the cost of flights increased by a staggering 42%.

Our modest and realistic approach to fiscal responsibility has and will continue to poise the organization for continued and significant growth while building an operational foundation that aligns with this vision. Along with expert fiscal oversite by our Board of Directors in 2022, CFOH also experienced growth throughout the organization by strategically hiring personnel, expanding mission outreach, continuing to diversify funding streams, improving technology, and stewarding new and loyal donors. Our Revenue to Expense Net in 2022 will allow us to reinvest in this growth plan including a minimum of 22% increase in mission delivery in 2023.





2022 Year-End



### **Partnerships**

Since 2019 Southwest Airlines has been a valued partner in our service to families. In 2022, Southwest Airlines supported our impact with **400 one-way vouchers** through their Medical Transportation Support Grant. We are grateful for their generous contribution and ongoing commitment which allows us to broaden our reach to families needing flight assistance.





In addition to other generous grant awards, Local Foundation of NC awarded Children's Flight of Hope a **\$25,000 grant** in the fall of 2022. Local Foundation of NC awards grants to small, local nonprofits committed to North Carolinians, with the goal of making a more profound impact on community-based charities that meet the specific needs of our neighbors.

We are grateful for this new partner and the award focusing on increasing our mission delivery to North Carolina based children.

#### An added benefit of this award was the donation of a wonderful video.



Scan to watch:



\* For a complete list of grant and foundation supporters, please see the donor list.

### **Accreditations**

Children's Flight of Hope is proud to announce that its strong financial health and ongoing accountability and transparency have earned a Four-Star Rating from Charity Navigator and a Platinum Seal of Transparency from GuideStar.



Platinum Transparency 2023 Candid.

# Golf Classic & Wheels Up



Held the first weekend of May, our annual Wheels Up party and Golf Classic kicked off our 2022 events

season. The two-day celebration raised over \$270,000 to ease the healthcare burden for more children and their families.

Our Wheels Up party brought some of our top supporters together for a night of fun at the Carolina Exotic Car Club. Partygoers heard heartfelt words from Dr. David Abramson, an Ophthalmic Oncologist at Memorial Sloan Kettering in NYC, who shared how his clinic makes a life-saving difference for children diagnosed with retinoblastoma. Attendees then heard powerful words from the family of sweet Amber, just one of many retinoblastoma children served by CFOH last year.

The CFOH Golf Classic was filled with comradery and a shared commitment to making an impact for the children of CFOH. The sold-out event featured 36 teams who enjoyed a beautiful day on the links at North Ridge Country Club.

2 days

36 teams

\$270K



44 Whiting-Turner, we work together to create uplifting partnerships in our communities across the United States. Children's Flight of Hope has a mission that is very aligned with ours, so naturally we are honored to support this fine organization considering the impact they have on so many children and their families, nationwide. 99

-Chris Carlson, Senior Vice President,
The Whiting-Turner Contracting Company

### SAVE THE DATE

WHEELS UP: Sunday, May 7, 2023

GOLF CLASSIC: Monday, May 8, 2023

> North Ridge Country Club Raleigh, NC





### SAVE THE DATE

SATURDAY September 16, 2023

North Hills Midtown Park Raleigh, NC







HOPS for HOPE

children's flight of hope

CFOH is grateful to our passionate volunteers who are there rain or shine, from set up to packing up and all the moments in between. It is with your gift of time, that we are able to direct our resources to strengthen our events and grow our mission. ??

-Leigh Longino, COO, Children's Flight of Hope

### **Hops for Hope**

Our 2022 family-friendly festival paired 30 local breweries with 30 corporate teams to create a signature brew and participate in a spirited competition while making a big impact for the children at CFOH. The rain didn't stop over 1,200 attendees from enjoying food trucks, lawn games, live music, and kids' zone.

Hops for Hope is about community. Led by teams from Choate Construction, Chiesi, Trinity Partners, among many others, and presenting sponsors Duke Health and Mako Medical, our community stepped up in a big way to raise over \$405,000 – a new CFOH record – and brought hope and healing to some very special and deserving children. We love how Hops for Hope unites our community for our cause!

30 breweries

30 teams

\$405K raised





### **Denim & Diamonds**

Denim & Diamonds, our largest annual fundraiser, wrapped up our 2022 event season in early November at The Pavilion at the Angus Barn. Nearly 320 attendees came together dressed in their best denim and diamonds for a historic night, raising over \$920,000 for one single and monumental purpose – to ensure that no matter the miles, no matter the frequency, Children's Flight of Hope is there.

Longtime volunteer, Gorana Vujec received the Mark Ash Volunteer Award and Ray Trevino was honored with the Noah Duncan Financial Impact award.

The night featured great food and specialty wine from Elyse Winery, live and silent auctions, Pappy Van Winkle Raffle, live music, and dancing. Attendees were also introduced to a very special little girl, Ashlyn, and heard from her mother Julie.

320 attendees

\$920K raised

[We are] just one of the many families that require traveling for life-saving treatments. Thank you for all you do for my family, Ashlyn, and for all the other kids fighting for a chance to grow up.



Learn more about Ashlyn's fight:



### SAVE THE DATE

FRIDAY
October 27, 2023

The Pavilion at the Angus Barn Raleigh, NC



### **Legacy of Hope**



The Legacy of Hope Society is the annual philanthropic giving society of Children's Flight of Hope and recognizes and celebrates **those most generously dedicated to our mission and impact**, with gifts of \$10,000 or more.

Our Legacy of Hope members enjoy special recognition and exclusive invitations and have our deepest gratitude.



We are very fortunate as a family to be a part of something so special. Legacy of Hope provides longevity to the Children's Flight of Hope mission, not just for this generation but for the next generation of families that will need help.

- Scott and Kathie McDowell

Alex Ambrose and Jenn Wade Dick and Marsha Ambrose Ed and Elaine Auslander Anthony and Beth Blackman The Beaver Family David and Cheryl Buchanan Bobby and Marianna Clampett Michael and Melissa Colantuoni Dan and Kim Corgan Frank and Kathleen Cullen Steve and Darlene de Castro John Elmo and Barbara Chillot Elmo Joe Elphick Rick and Jen Gardner Barry Goldstein Rob and Elizabeth Gooding Kamran and Tonia Goudarzi Ben Griffith Ray and Trudy Hales Clint and Kylie Harris Joey and Renee lannone John and Kelly Kindt Scott and Kathie McDowell Tom and Nan Merrick Paul Mills Deborah Nunn Sam and Jana Pasquarelli Graham and Debra Perry Mark and Tara Rein Ric and Jan Richards John Rodgers The Sears Family Rick and Deborah Snow Scott and Ashlyn Sullivan Ray Trevino and Darlene Bunderson Tomislav and Gordana Vujec losh and Vicki Watson Abel and Barbara Zalcberg Ion and Robin Zwinski

Thank you for giving hope!

### Thank you to the following companies and foundations whose philanthropic spirit shines through donation to Children's Flight of Hope with donations of \$1,000 or more:

Accentuate Staffing

Advance Framing & Interiors

Anchor Mechanical

Apex Flex Storage, Inc.

Arch Insurance

ARW Concrete Contracting, LLC

Associated Fire Protection

Atlantic Tire & Service

Atlas Production Group

Bellhart Marine Services

Benchmark Community Bank

Blair Duron Restoration, LLC

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Bobbitt Construction, Inc.

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BSI Medical & Child Care Supply

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Fly Exclusive

Foley Bezek Behle & Curtis, LLP

Gandee Electric

Gerloff Contracting Inc.

Goldman Sachs Gives

Gray Newell Thomas, LLP

Hales Management, LLC

Healthcare Services Group HH Architecture

HITT Contracting

Innerscape Inc

Insperity

Integrated Resources Inc.

ISPE/Carolina Chapter

Jacobs Glass

Johnson's Roofing Services, Inc.

IVI Development, Inc.

L&W Supply

Langdon & McKenzie, Inc.

Living on the Go Foundation

Local Foundation of NC

Mako Medical Laboratories

McKenna Construction

Medipack Pharmacy

Merrill Lynch, Pierce, Fennner

& Smith Inc.

Metromont

National Christian Foundation Carolinas

National Coatings

National Mah Jongg League Foundation

Papa Murphy's

Pappas Capital

Parker LORD

Peak Resources, Inc.

Peak Systems Engineering

Pinnacle Financial Partners

PNC Bank

Premier Communications

& Consulting LLC

Quinn Emanuel Charitable Foundation

Raleigh Neurosurgical Clinic

Red Hat Cares

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Resource Financial

Ricci Law Group

Ruth's Chris - Big Steaks Management

Sears Contract

Sequence

Sir Raleigh Electric

Skanska USA Building Inc.

Smith Anderson

Southeastern Architectural Systems

Southern First Bank

SPC Mechanical

SteelFab of VA

Sullivan Eastern, Inc. Syneos Health

The Civil Group

The Nautical Group

The Sizemore Group - Morgan Stanley

The Whiting-Turner

Contracting Company

Tina Barnard Designs

Towne Insurance

TowneBank

Triangle Electrical Services

Triangle Grading and Paving, Inc.

Trinity Partners

Tullock Management Company

Watson Electrical

Wegmans Food Markets, Inc.

Window World of Raleigh

American Airlines is proud to demonstrate its commitment to "Let Good Take Flight" through our support of Children's Flight of Hope. As they grow to serve more children in more communities, it is our honor to donate miles to ensure distance is not a barrier to care for children in need. Together we are changing lives and bringing hope to children across the globe. 99

-Griffin Gonzalez, Director Partnerships & Community, American Airlines

### Heartfelt thanks to those who donated between \$1,000 and \$10,000 to keep our kids flying in 2022 and beyond:

Diane Adams

Robert and Susan Alexander Edward and Marlou Bacon Warren and Brenda Bailey Steve and Erika Balk Yatharth Bansal

Larry and Diane Barbour Michele and Brian Bauman

John and Abbye Bell

Rachid and Khristen Bendali Jesse and Cailin Boulerice

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Bob and Sandra Moss
Bryan Murray
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Marshall and Anna Ritchie

Franklin Lewis Robuck Family Foundation

Jacob and Jaime Rodman

Conrad and Cari-Anne Rodriguez

Thomas Ryder

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David Townsend Bill Treffinger

Kerry and Simone Vickar

John Wall

Lee and Mona Wallace David and Stacy Wheeler

Dereck and Jacqueline Whittenburg

Robert Williams

Andy and Cindy Winzenz Matthew and Stephanie Wright Brian and Gayle Yates

### **Looking Ahead**

The success of 2022 will drive the success of 2023 and beyond. No matter the year, we stand true to two fundamental priorities – serving as many children as possible and doing so with grateful and responsible use of donor dollars.

### Our priorities for 2023 are:

- To provide a minimum of 1,600 missions to specialized medical care (22% increase).
- To strengthen partnerships with current hospital partners and build new partnerships.
- To ensure long-term funding sustainability of mission growth:
  - Continue to provide engaged and impactful event opportunities for donors, sponsors, and community.
  - Utilize our board and networks to better diversify and grow funding streams beyond our traditional Raleigh-based events.
  - Explore opportunities to partner with additional airline partners.
- To better utilize technology across all aspects of the organization to maximize staff efficiencies and improve the client experience.
- To provide professional development to attract and retain top talent to deliver the Children's Flight of Hope mission.
- To show gratitude to all who allow our mission to soar!

Would you like to donate to changing and saving young children's lives needing specialized medical care?

Donate here:





# Champion of Hope

Children's Flight of Hope is honored to announce an extended partnership with Chiesi USA, as our inaugural Champion of Hope sponsor for 2023. This new initiative represents our shared commitment to build a long-term, meaningful alliance with a common passion to provide hope and healing to children and their families and to ensure distance and the cost of travel are not barriers to care.

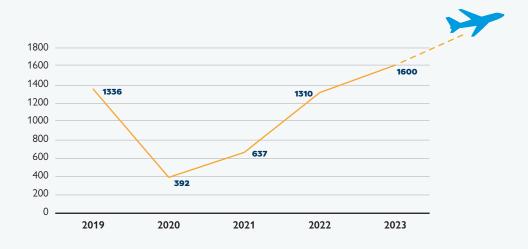


We are grateful for the opportunity to maximize the great work that Children's Flight of Hope continues to do in the communities where our Chiesi family lives and works, across the country, and around the world.

- Jon Zwinski, CEO of Chiesi

For more information about how your company can join our impact as a Champion of Hope, please contact our CEO, Pat Nelli, at <a href="mailto:pat@cfoh.org">pat@cfoh.org</a>.

#### **Mission Growth Chart**



### Hope is gratitude for where we've been and where we'll be tomorrow.

Together, we fly for their lives.



WE FLY FOR THEIR LIVES

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